

Eagle Cliff Manor

by Lantis Enterprises
HJR 50 Study: Senior and Long-Term Care

Presenter
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Eagle Cliff Manor

- Managed by Lantis Enterprises
- For Profit
- Licensed for 129 long-term beds, 10 Adult Day care, and an attached ALF that can house 26 residents
- Located in the Heights – Yellowstone River Road
- Quick response from Emergency Providers: Fire/AMR/Police
- Non-rural area with precise traffic – residential area
- Non-smoking

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Services

- 129 Bed Facility
 - Currently have 59 Residents
- Long Term Care
- Respite
- Adult Day Care
- Transitional Care Unit
 - Physical, Occupational and Speech Therapy
 - In House and Out patient
- Outpatient Therapy
 - Physical, Occupational and Speech Therapy
- Hospice services
- ALF

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River Ridge

- Is not currently taking Medicaid patients
- Typically takes up to 5 residents
- In the past 6 months 3 residents have moved due to funding
- River Ridge has denied 20+ residents in the past 6 months with Medicaid as their payor source

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Memory Care

- We do not have a Memory Care Unit
 - Staffing
- River Ridge does not have a Memory Care Unit

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Payment Options

- We accept many types of insurances
 - Standard Medicare
 - Managed Care (Medicare)
 - Medicaid
 - Long Term Care Insurance
 - Private Pay
 - Current Rates
 - Private Room - \$255/day
 - Semi Private Room Rate - \$245/day
 - Medicaid Rate: \$204

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Medicaid Challenges

- Current Resident Mix
 - 44 Medicaid
 - 6 Hospice Medicaid
 - 2 Hospice Private
 - 4 Medicare
 - 1 Managed Care
 - 3 Private Pay
- Challenges
 - Medicaid application
- Needs exceed reimbursement rate
- Heavy care that use a lot of staff resources
- Medicaid not their first payor source

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Staffing

- Goal for SNF
 - 1:10 CNA
 - 1: 20-25 LN
 - Challenging to get to this level
- Current Staffing for ALF
 - 1.5:14

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Staffing

- ALF
 - No agency
 - Low turnover
- SNF
 - Agency Staff
 - High turnover
 - HARD, HARD WORK
 - Thankless
 - Competition
- Effects of turnover:
 - Diminished care
 - Stress to residents
 - Lack of continuity

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Financial Challenges

- Bed Tax
- Staff – especially agency staff
- Insurances
- Financial penalties
- Training/turn over
- Patients with large balances and the inability to make payment

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Residents SNF v. ALF

- Cognition
- AFL does not use lifts
- Severe incontinence
- Reasons for Denials
 - Smoking
 - Behaviors
 - Drug Use
 - No payor source
 - Cannot meet their needs

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Questions

- Thank you!

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